



DESIGN ATELIER FERREIRA (DAF), BIHAC

Project title	Take over of 100% shares of Design Atelier Ferreira (DAF) d.o.o.
Sector	Textile Industry / Sustainable fashion
Location	Bihac
Location description	DAF d.o.o is located in Bihac (near the Hospital), 13 km away from Croatian border.
Company description	<p>DAF is a Fashion atelier/small-scale production, specialized on the sustainable high-fashion market. It was founded in 2007 by the fashion designer Semsá Ferreira who still owns the totality of the company's shares. With the clients in EU and in Bosnia and Herzegovina, DAF has also significant experience in logistics and trade with EU countries under the bilateral trade agreement EU/Bosnia and Herzegovina. DAF's main activity is the development of fashion prototypes upon sketches or samples sent by customers (fashion brands) and the corresponding production of limited series, where tailoring skills matter. DAF relies on a Director, 3 highly skilled sewers and 1 qualified Fashion Designer.</p> <p>DAF's revenue in 2019 was 129 k BAM (approx. € 66,000) with an EBITDA (operating profit margin) of 9%.</p> <p>DAF's assets are estimated in approx. € 150,000, including diverse machinery, high quality fabrics and fashion components, DAF.BA internet domain, etc.</p>
Project status	Call for offers launched in June 2020
Project description	All shares of the company are privately owned by the sustainable Fashion Designer Semsá Ferreira, based in the Netherlands. Due to the growth of her <i>inti ferreira brand</i> in the Netherlands it became difficult to monitor the activities in Bosnia and Herzegovina, and additionally DAF does not have at this moment the capacity to fulfil larger production volumes as expected by some customers. Therefore, the owner decided to sell DAF. Eventually DAF can continue to be a supplier of the <i>inti ferreira</i> brand for specific articles where highly skilled artisan work is required.
Inputs required from foreign partner	200,000 EUR Acquisition of 100% of shares
Supporting information available	For additional information about this project, please contact FIPA either by e-mail: fipa@fipa.gov.ba or phone number: +387 33 278 080.