



**KOSMOS, BANJA LUKA**

<b>Project title</b>	“Kosmos” Banja Luka - Equipping for manufacturing of mechanical components and structures
<b>Sector</b>	Metal and military industry
<b>Location</b>	Banja Luka City
<b>Location description</b>	Kosmos a.d. Banja Luka is located in the wider center of the city of Banja Luka that is the administrative centre of the Republic of Srpska. Communication is possible by railway, which passes through the city of Banja Luka. Distance between the Mahovljani airport and the company is about 20 km. A newly built speedway (about 40 km) connects it to the highway E70 Belgrade – Zagreb (railway, airport). The company owns a land plot of 97,712 m <sup>2</sup> including 41,846 m <sup>2</sup> of facilities with all necessary infrastructure (electricity, water, sewage system, freight vehicle access) within the facility grounds.
<b>Company description</b>	<p><b>Present activity of the company:</b></p> <ul style="list-style-type: none"> <li>- Production of (stationary and mobile airport and aircraft equipment, special tools and products, antennas of all types and purposes),</li> <li>- Overhaul (radars and radar computer systems, missile systems, automation systems, combat and non-combat vehicles and arms, electrical machines and automation elements),</li> <li>- Design and construction (overhaul capacities, production capacities, components, blocks and systems, command systems),</li> <li>- Services (measuring instruments calibration, chemical laboratory, repair and overhaul of explosion-proof electrical devices, equipment and installations).</li> </ul> <p><b>Production possibilities/installed capacities (currently):</b></p> <ul style="list-style-type: none"> <li>- overhaul 154,000 QH/year</li> <li>- production 118,000 QH/year</li> <li>- services 60,000 QH/year</li> </ul>
<b>Project status</b>	Company Kosmos a.d. Banja Luka is 100% owned by the Government of the Republic of Srpska which is seeking a strategic partner
<b>Project description</b>	Project purpose is to revive the existing production facilities of company Kosmos a.d. Banja Luka, which are located in te wider center of the city of Banja Luka. Available area: 78 681m <sup>2</sup> of land, of which 23 257m <sup>2</sup> is developed. The production



	<p>capacities are fitted with complete infrastructure (electricity, water, sewerage, freight vehicle access).</p> <p>Reasons to invest in the project:</p> <ul style="list-style-type: none"> <li>- Favorable geographic position and low transport costs. Project location is attractive, in the wider center of the city of Banja Luka, which is the administrative center of the Republic of Srpska. Communication is possible by railway, which passes through the city. Distance between Mahovljani airport and the company is about 20 km. A newly built speedway connects it to the Belgrade-Zagreb motorway E70.</li> <li>- Long industrial tradition, quality and availability of highly skilled labor, at competitive labor costs.</li> <li>- Free production capacities available to be put into function.</li> </ul>	
<p><b>Estimated total investment cost</b></p>	<p>The sale of the state-owned capital is conducted in compliance with the Law on privatization of state-owned capital in enterprises, by issue of a tender or by method of direct buyer selection. In their offer, the strategic partner (buyer) will propose a purchase price, as well as an investment plan, an employment plan and other intents. The strategic partner will also propose a price of lease of production capacity, a joint venture or another form of cooperation, in a letter of intent. Complete project financing by potential investor or joint venture.</p>	
<p><b>Form of cooperation with foreign partner</b></p>	<p><b>Financial</b></p>	<p><b>Technical</b></p>
	<p>The Government of the Republic of Srpska is endeavoring to find a strategic partner. Cooperation opportunities: <b>Privatization; Possibility of sales of unused land</b> (suitable for greenfield investment); <b>Possibility of sales or lease of production halls</b> (suitable for brownfield investment); <b>Technical business cooperation</b> (investment in manufacturing equipment modernization and product development and market expansion).</p>	
<p><b>Supporting information available</b></p>	<p>For additional information about this project, please contact FIPA either by e-mail: <a href="mailto:fipa@fipa.gov.ba">fipa@fipa.gov.ba</a> or phone number: +387 33 278 080.</p>	